

Five questions that show whether **your AI adoption is real.**

Dashboards measure logins. These questions measure **changed work**. Answer honestly – yes or no. It takes two minutes.

If you switched the AI tools off tomorrow – **would anyone's Monday actually change?** 01

If the honest answer is "hardly", the tools sit next to the work instead of inside it.

☐ YES ☐ NO

Can you name **one process that takes less time than a year ago** – because of AI? 02

Not a demo, not a pilot: a real process, running today, measurably faster.

☐ YES ☐ NO

Did anyone **beyond your usual enthusiasts** use AI for real work this week? 03

Adoption that lives in three people isn't adoption. It's a hobby.

☐ YES ☐ NO

Has your business ever **walked your tech people through their actual work** – step by step, with real data? 04

Not in a requirements document. In one room, at one table.

☐ YES ☐ NO

If the board asked today what the AI budget changed – **could you show them something that runs?** 05

A login dashboard doesn't count. A tool your people use every day does.

☐ YES ☐ NO

YOUR RESULT

Three or more "no"? Then it's not a technology problem. **It's a collaboration problem – and it's fixable in two days.**

Two teams, two use cases, two days – and two tested prototypes, ready to go into development. Built by your own people: **business and tech, one room.**

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